



The Tieman 'Split Shifter' carries several thousand litres more diesel than a rigid and dog trailer



Tieman 'Split Shifter' innovation gives Caltex higher utilisation

EXPANSION OF THE CALTEX EQUITY RESELLER NETWORK THIS DECADE HAS SEEN ITS TANKER FLEET GROW TO OVER 140 TANKERS OF DIFFERENT MAKES AND SPECIFICATIONS. TRANSFORMING THE FLEET INTO THE MOST EFFICIENT ONE ON AUSTRALIAN ROADS TODAY WITH THE HELP OF THE TIEMAN 'SPLIT SHIFTER' TANKER IS A KEY FOCUS OF THE CALTEX BUSINESS PLAN.

To have the best possible tankers and best qualified drivers making deliveries to customers in regional and rural Australia is fundamental to Caltex's commitment to safe operations for drivers and customers alike. Caltex Energy NSW is a wholly owned subsidiary of Caltex Australia and operates both retail and bulk fuel distribution businesses around 40 service stations. Nine distribution depots are located across approximately one-third of New South Wales, starting in the central coast in the south, spreading north of Coffs Harbour, then stretching a few hundred kilometres west of Cobar and Bourke. The Tieman 'Split Shifter' is the latest new concept tanker to join the fleet. Utilising two new prime movers, one prime mover tows the 'Split Shifter' from Dubbo to the Newcastle terminal every night to load. On its return at dawn to Dubbo, the two trailers are then separated and deployed as two small

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semi-trailers for daytime deliveries. The 'Split Shifter' carries several thousand litres more diesel than a rigid and dog trailer on the same route and provides far better roll stability than a rigid and dog combination as well. The hose reel location eliminates back bending and reduces injury risk to the drivers, while also protecting the reels from road grime. Prime mover safety features include: a full disc braking system coupled to ABS/EBS; a driver side air bag; full automatic transmission; hill start assistance to prevent roll back; and on-board computers to indicate brake pad wear. The trailers are fitted with a Diptronic device that shows how much product is in each compartment so drivers do not have to dip compartments from the top of the truck. A

new intelligent product selector system also reduces the risk of 'shandy' product crossover in customers' tanks. Caltex Energy NSW General Manager Wade Death says, "This unique way of transporting fuel should boost profitability and tanker utilisation rates in our patch of rural New South Wales. It will hopefully solve a real dilemma for us as to how to get utilisation to support the use of new and hi-tech equipment that obviously comes at a higher price. It's terrific."

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