

Ticking all the boxes

TIEMAN HAS BEEN AWARDED A CONTRACT TO SUPPLY RELIANCE PETROLEUM WITH 20 TAIL LIFTS FOR ITS FLEET OF NEW TOYOTA HILUX CAB CHASSIS. THESE VEHICLES WILL BE FITTED OUT AT TIEMAN'S SOMERTON FACILITY IN MELBOURNE BEFORE BEING PUT TO WORK AT RELIANCE DEPOTS ACROSS AUSTRALIA.



Reliance Petroleum is Australia's largest BP distributor and a national distributor of Castrol products; handling almost three billion litres of product annually and catering to the needs of a wide and diverse customer base covering industries that include primary producers, industrial, mining, transport and retail. The company's core business is in regional Australia and Reliance Petroleum operates over 200 service stations located in the regional community.

The new Tail Lifts have a lifting capacity of 500kg and will be used to lift drums of oil on and off the new Hilux utes, and all new Hilux vehicles added to the fleet will also be fitted with the Tieman model TC500SA Tail Lift. Saving operators from potential back injuries through heavy lifting is high on the priority list for Reliance Petroleum.

National Strategic Fleet Manager of Reliance Petroleum, Stephen Child explains, "The contract was awarded to Tieman because they offered a product that ticked our five pillars of fleet strategy: operator safety, versatility, proven design, optimum tare weight and return on investment. Tieman's Victorian Sales Manager for Tail Lifts and Whiting Doors, Terry Koutsouras made the process an easy one, from the original proposal to the final product."

Tieman branded ute Tail Lifts are available in a range of models to suit most utes available in Australia and can be modified to suit all body types. Many Tieman Tail Lifts are sold to fuel distributors throughout Australia to lift and lower 200L drums of oil. The TC500SA split folding tail lift weighs 190kg once installed and has a 1760mm x 700mm platform and 200mm ramp. The folding section of the Tail Lift allows better visibility for the driver and results in less wind drag.

A large factor influencing Reliance Petroleum's decision to implement Tieman Tail Lifts was the after sales service provided by Tieman's nationwide service network and its fleet of nearly 60 service vehicles that operate throughout Australia. Stephen says, "As the Tail Lifts will be used at depots

across Australia, we needed a company capable of providing high levels of back-up service and Tieman is certainly able to provide that through its 24/7 nationwide network."

Tieman also supplies aluminium fuel tankers to Reliance Petroleum with several units currently in build and due to be delivered in coming months. ➡

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