

Bigger load centres offer safer and better performance

IN SEARCH OF A DURABLE AND PROVEN TAIL LIFT TO SUIT A GROWING FLEET OF COMMERCIAL VEHICLES, PFD, ONE OF AUSTRALIA'S LEADING FOOD DISTRIBUTING COMPANIES CHOSE TIEMAN'S DHOLLANDIA CANTILEVER TILT TAIL LIFT – AND REVIVED A TRIED AND TRUSTED RELATIONSHIP.



Maintaining a fleet of 580 commercial vehicles; "reliability, ease of operation and national 24/7 after sales service are vital to deliver premium performance," says PFD National Fleet Manager Steve Wright. Looking for suitable equipment suppliers to upgrade the aging fleet, when it came to selecting the right tail lift, the Dhollandia by Tieman steel platform tail lift DH-LSU 3000 ticked all the boxes.

With this decision, Tieman recently fitted a 3-tonne steel tail lift to an Isuzu rigid. Equipped with a special extension plate to suit the refrigerated body, the vehicle is in operation at the Gold Coast, supplying to local theme parks.

"PFD has got 68 depots all around Australia," says Steve. "As Tieman provides a reliable infrastructure to offer Australia-wide 24/7 after sales service, we did not hesitate to specify the Dhollandia Cantilever. Tieman has a fleet of nearly 60 service vehicles and also offers 24 hours a day, seven days per week, around Australia. Factory trained technicians



are always on call in case of emergency and a comprehensive range of genuine parts is available at all times for swift delivery throughout the country." Looking for an affiliate it could rely on coupled with a reputable product, "Tieman is the prime selection," says Steve. Since 1953, Tieman's engineering excellence has earned its products the "Built to Last" reputation; providing innovative solutions to logistical challenges. The Dhollandia DH-LSU series cantilever



tail lift has been designed to meet the requirements of heavy-duty distribution transport. The Dhollandia 3000kg design offers a load centre 250 to 400mm greater

than any other equivalent tail lift on the market which means added safety and strength over the life of the tail lift. Equipped with larger pin-diameters including reinforced platform and frame, it can lift three tonne whilst tipping the scales at a mild nominal 730kg. The steel platform, featuring a non-slip surface, is stabilised by two single acting lift cylinders, two tilt cylinders, and a wide arm centre for maximum lateral stability. All cylinders are serviceable to reduce maintenance costs.

"We've chosen a robust steel tailgate because of the strength it provides as opposed to aluminium," says Steve. "Besides, it is simple to repair; and Tieman is capable of providing spare parts whenever they are required."

Since J Hill & Son commenced business in 1864 as a fresh fish merchant in Melbourne, it has been renowned for rapid growth

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progression. In 1943, J Hill's directors were facing difficulties to operate within the government's restrictive pricing control policy, and soon after decided to form a company that sold processed fish, which was not liable to price control. Processed Fish Distributors (PFD) was born and began supplying shark and whiting fillets, smoked cod and cooked crayfish in metropolitan Melbourne and regional centres. Today PFD is recognised as a quality supplier in its market and has aligned itself with the leaders in food manufacturing and employs about 2000 people in Australia. Based on six decades of experience in Australia's transport industry, Tieman once again contributes a chapter to the story of success. ▶

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