



# Taking the lead

TO CONTINUOUSLY GROW THE BUSINESS IN AUSTRALIA'S COMPETITIVE TRANSPORT INDUSTRY AND BOOST THE COMPANY'S PRODUCTIVITY, WARRAGUL-BASED **BLACKWOOD READY MIXED & GARDEN SUPPLIES** DECIDED UPON AN O.ME.P.S BY **TIEMAN** 25M B-DOUBLE COMBINATION.

For the first time, Tieman has delivered an O.ME.P.S 25m B-double aluminium dry bulk combination featuring an A-trailer that can be used as a semi-trailer. "The O.ME.P.S by Tieman combination is out of the ordinary," says Michael Blackwood, Director of Blackwood Warragul Ready Mixed & Garden Supplies. "But it is exactly what I needed. Tieman did a great job – the new design is saving so much time." Usually, the B-trailer is the one to be used as a single if a B-double combination is split up. Therefore, both trailers have to be unhooked before the semi-trailer can be moved to the front. O.ME.P.S by Tieman's ground breaking multi-purpose B-double combination, however, allows using the A-trailer - which is the larger tank of the combination - as a single. "Instead of unhooking both trailers, the purpose of the new combination is to drop off the B-trailer, and simply drive away without unhitching the A-trailer," says Michael. "It's similar to a stag trailer." O.ME.P.S have used their world patented oval shaped bottom cones to reduce the number of cones required on the combination hence reducing the tare weight, the number of outlet fittings required and consequential future maintenance costs. "The key issue of using the A-trailer as a classic semi is weight distribution



Managing Director Michael Blackwood.

through smart design," says Vince Niceforo, Tieman's Sales Manager Dry Bulk Tankers. The B-double's shell is based on 5mm aluminium and incorporates torispherical 6.5mm ends. As both A and B tankers are made of aluminium, it has a low tare weight by nature, so it doesn't waste fuel and maximizes our payload," says Michael. In addition, "the turning circle is a lot tighter than normal." Therefore, the tanker can be controlled easier and turn more sharply around tight corners. According to Michael, both quality and performance contribute to an outstanding

tanker. "Despite focusing on innovative details, the B-double combination does not sacrifice the overall performance. I am using the tanker everyday and it is operating very well." The new tri-axle combination provides a total capacity of 69m<sup>3</sup>, with 38m<sup>3</sup> in the A-trailer and 31m<sup>3</sup> in the B-trailer, both with front lift axles. Steel hangers are bolted to an aluminium bottom extrusion designed to avoid cracking and improve future reliability. The lead trailer features a Jost JSK37W greaseless fifth wheel and both trailers come with Jost Module 2 Speed landing legs. Both trailers feature 22.5" Alcoa Dura-Bright Alloy Wheels



Design Innovation in coupling of turntable.



69m<sup>3</sup> aluminium dry bulk 25m B-double O.ME.P.S by Tieman combination.

and Michelin XZE2 11R tyres. And to promote company brand awareness, the Blackwoods O.ME.P.S by Tieman dry bulk tanker comes with polished stainless steel airlines, toolbox and mudguards. Coming from a family that has been involved in Australia's transport industry for years, Michael Blackwood decided to establish his own business in 1987, mainly carting cement and concrete. 25 years later, the fleet grew from 2 to 20 pieces of equipment. "The business has been a success," Michael concludes. Aiming at continuously expanding the business in Australia's aggressive transport industry, Michael says that the company's first O.ME.P.S by Tieman combination may not be the last. "I believe there is potential for a long-term business relationship in the future. Tieman's team has been very friendly, helpful and willing to innovate."

**Contact**

Tieman Industries Pty Ltd  
 4-10 Keon Parade  
 Keon Park Victoria 3073  
 P: +61 3 9469 6700  
 Fax: +61 3 9462 1814  
 Website: [www.tieman.com.au](http://www.tieman.com.au)