

# A sense of family

A STONE'S THROW AWAY FROM LAUNCESTON, SITUATED IN TASMANIA'S HARSH NORTH, THE HINGSTON CLAN IS RUNNING A TRUE AUSTRALIAN FAMILY BUSINESS. SINCE 1948, HINGSTON TRANSPORT'S STORY OF SUCCESS IS BASED ON HARD WORK, A SENSE OF FAMILY – AND, IN RECENT TIMES, AUSTRALIAN BUILT TRANSPORT EQUIPMENT BY TIEMAN.



30,000 litre 'Free Reeler' bulk milk collection tanker

"Back in 1948, my parents, Vivian and Connie, established a haulage company to capture the local livestock transportation market," says Kerry Hingston, Managing Director of Hingston Transport. "I can still remember the first truck, a KS5 International. The business soon began to flourish, and I entered the company after finishing high school. In peak time, even my mother took a seat behind the wheel to cope with the ever-growing workload." In 1994, Kerry and his wife, Louise, bought the company, introducing a new era to the family project. "We diversified the business and entered the milk transport industry. Today, we employ 13 people, and almost 50 percent of our work is milk haulage; the rest still is livestock transport." Kerry's children, Nick and Marcus and Katie, run the bustling livestock business, whilst Kerry and Louise manage the milk business.

"It's a real family thing," says Kerry, who always relied on Tieman equipment since entering the milk market. "We've always used Tieman, because we receive what we expect – it's the tanker brand with the most reliable construction that can endure constant work in one of Australia's harshest environments." The latest order, a 30,000 litre bulk milk 'Free Reeler', is no exception. "Tieman's 'Free Reeler' is an easy-to-use, lightweight tanker that we can rely on." Equipped with front-mounted hose reel, meter and pumping equipment, the semi elliptical one-compartment barrel is based on a 2.5mm stainless steel inner shell, including 3mm dished ends and a 4mm bulkhead. "The front mounted pumping gear including the hydraulic driven hose reel is the key advantage," says Kerry. "It's convenient to use. You just pull up at the dairy, get out of the truck and find everything ready to

proceed." Tieman's 3" hose reel is mounted at the front of the tank and was designed to allow slewing the drum around 180



degrees. "In operation, you can access it from both sides of the tanker," Kerry explains. "And on the road, the reel is secured by a disc brake. Slewing can also be stopped along the way in case the need arises for safety reasons." According to Tieman, front reel, pump and meter design layout will ensure ease of maintenance in the future.

According to Kerry, "Tasmania's north it's quite a rough terrain; and the equipment we use is in operation 18 hours a day, seven days a week." Therefore, the family decided on BPW's AL II series tri axle airbag suspension and a BPW disc brake solution. "We pick up milk at the local farms and deliver it to the factory, covering the vast north and northwest of Tasmania." With a tare weight of approximately 7.7 tonne, Tieman's lightweight design can provide a total payload of up to 29 tonne – equivalent to 28,000 litres of milk, which is the average annual production of five Australian cows. It is also fitted with a pneumatically operated fail safe vent located at the top of the tank, which is interlocked with both the rear outlet and the PTO. "The vent is specifically designed to give the tank vacuum and pressure protection in the



Marcus Hingston picking up Tieman's 'Free Reeler'

**“Tieman’s 30,000 litre bulk milk ‘Free Reeler’ is an easy-to-use, lightweight tanker that we can rely on.”**

event of pneumatic system failure," says Mark Nelson, technical manager of Tieman's tanker division "It can only open when the outlet is open or when milk is being pumped in the barrel. We also uniquely clean our vent from the top as well to eliminate over spray when cleaning internally."

Joining a fleet of 11 prime movers and 13 trailers, Tieman's 'Free Reeler' is the final piece to complete Hingston Transport's determined expansion plan. "We've bought five new trailers in the last 18 months," says Kerry. "We're still expanding at a rapid pace, and the business is developing great. We enjoy the hectic work, which it's a good sign. And the Tieman product is able to keep up with the pace." Despite pursuing an ambitious goal, Kerry Hingston's recipe of success is a simple one. "We've always worked hard to maintain a high level of reliability. If you're not reliable, you'll never get a job again, even if you're the cheapest brand. The combination of reliable service and a clean, well-maintained fleet is the key to success. And Tieman's equipment is just as reliable; it's built to last, just like they promise. When you receive a Tieman tanker, you can expect that one detail that will help ease your daily work." 🇺🇲



Louise and Kerry Hingston in Tasmania

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